

A full-circle solution to take care of all of your property's outdoor needs throughout the year

CONTINUUM EXTERIOR SERVICES is your single-source for all your property's outdoor needs throughout the year. From design, landscaping installation and grounds care to snow removal, exterior sweeping, power washing and more, **CONTINUUM** delivers maximum curb appeal for all commercial property types; from office properties and retirement communities to large retail shopping centers and beyond.

- > Landscape Construction Services
- > Landscaping and Grounds Care
- > Turf Management and Fertilization
- > Flowers, Plants and Foliage Care
- > Shrub and Tree Protection
- > Snow Removal, Salting and Liquid De-Icing
- > Parking Garage De-icing
- > Power Washing and Cleaning: Decks, Patios and Sidewalks

- > Exterior Housekeeping Services
- > General Retail Maintenance Services
- > Parking Lot and Sidewalk Sweeping
- > Painting and Striping
- > Minor Concrete Repairs
- > Select Demolition and Removal

Complete exterior services for all four seasons... Our fleet of 40+ vehicles and equipment provides complete care throughout the seasons including design, installation, grounds care, beautification and maintenance by our team of certified technicians and specialized staff.



Our "Did You Know?" Continuum Approach

Capabilities, features and benefits of CONTINUUM EXTERIOR SERVICES include:

CERTIFIED TECHNICIANS AND SPECIALIZED STAFF:

With **CONTINUUM**, your lawn care and irrigation systems are handled by licensed and certified technicians trained in proper hydration, fertilization and all associated processes. With an on-staff horticulturist, landscape architect and specialized installation teams, **CONTINUUM'S** expertise ensures the best results for all plant materials throughout the seasons.

• STATE-OF-THE-ART EQUIPMENT:

CONTINUUM maintains a fleet of new service vehicles which include heavyduty trucks, front-end loaders, plows, augers, backhoes and commercial-grade mowers. Our professionally operated and maintained equipment ensures your property will be cared for properly.

• PROVEN PERFORMANCE:

Our highly-trained and experienced exterior services professionals work closely with you to ensure all tasks are complete and you are entirely satisfied. Once each task is complete, you and your tenants can take a customer satisfaction survey. To date, **CONTINUUM** has exceeded its 90 percent customer satisfaction benchmark.

The full-circle resource for building owners and property managers

PROVIDING A TRUSTED SINGLE-SOURCE SOLUTION:

CONTINUUM provides a single-source solution for interior and exterior facility operations, maintenance and repair. Instead of coordinating multiple

vendors, work with just one. With multidisciplinary expertise under one roof, **CONTINUUM** can streamline your facility's needs – while increasing the value of your asset.

• DELIVERING EXCEPTIONAL VALUE, SERVICE AND SATISFACTION:

CONTINUUM delivers exceptional value through our unique combination of knowledge, capability, performance and price. CONTINUUM enables your property to become a "High Performance Sustainable Building" and maximizes your assets' return on investment. Facilities serviced by CONTINUUM have earned such prestigious accolades as the ENERGY STAR® award for superior energy performance, BOMA's The Office Building of the Year® (TOBY) Award and CEL's National Real Estate "A List" Award for Service Excellence.

• ECONOMIES OF SCALE THAT DELIVER COST-EFFICIENCY:

CONTINUUM serves tens of millions of square feet of commercial office, industrial, senior living, medical and retail space. With our large and diverse client base, our purchasing power will save you money. Through experience, our extensive best practices will save you time, minimize your costs and reduce your facilities' downtime.

• BENEFITING FROM THE CONTINUUM ADVANTAGE:

CONTINUUM customers benefit from our proprietary Computerized
Maintenance Management Software system, which provides an easy-to-use web-based portal for customer requests, maintenance work orders, status tracking and inventory control. From your computer or wireless device, the system gives you, your team and your tenants ease, efficiency and control.

At CONTINUUM
SERVICES, snow removal
isn't simply the task
of pushing snow and
spreading salt...
as with all our year-round
exterior services, it's a
matter of evaluation and
providing what is
appropriate for the job
and best for the customer.

When a **CONTINUUM** representative initially arrives onsite, a site plan survey is taken of the property. Using historical weather pattern data, CAD drawings and official predictive sources, CONTINUUM can statistically calculate the amount and spread rate of salt required for each snowfall and de-icing. This way we optimize both performance and cost-efficiency. Parking garage deicing begins with core samples of the garage surface to evaluate existing conditions and establish a benchmark for deterioration, ensuring maximum protection and longevity of the structure. In addition. CONTINUUM uses state-ofthe-art technology in liquid de-icers to optimize performance, cost-effectiveness and your return on investment.

